#### **3. Educational program**

Program team manager (program guarantor)

PhD in Economics, associate professor, Holovnia, Yulia I.

### 3.1. Profile of educational program in specialty 073 "Management" (educational program "Municipal Management")

	1 – General Information
Full name of HEI	State University of Trade and Economics; Faculty of Economics,
(Higher	Management and Psychology; Department of Public Administration
Educational	
Institution) and	
structural unit	
Level of higher	Bachelor's degree
education and	specialty "Management"
qualification name	
in the original	
language	
Official name of	"Municipal Management"
educational	
program	
Compliance with	Corresponds to the standard of higher education of the Ministry of
the standard of	Education and Science of Ukraine
higher education of	
the Ministry of	
Education and Science of Ukraine	
Diploma type and	Bachelor's diploma, a unit, 240 ECTS credits, training period 3
volume of the	
program	years 10 months
	A several desting a set of the several has the Minister of Education and
Accreditation	Accreditation certificate issued by the Ministry of Education and
	Science of Ukraine valid until July 1, 2024 on the basis of the order of the Ministry of Education and Science of Ukraine dated December
	19, 2016 No. 1565
Cycle / Level	NQF of Ukraine (National Qualifications Framework of Ukraine) –
	6th level,
	FQ-EHEA – 1st cycle,
	EQF-LLL– 6th level
Preconditions	Complete general secondary education or junior specialist qualification.
	Conditions of admission and training under the Program are regulated by
	the Rules of Admission to SUTE
	1

Languages of	Ukrainian.			
instruction				
Program validity	until July 1, 2024			
period				
Internet address for	https://knute.edu.ua/			
permanent				
placement of the				
program				
description				
	2 Educational Program Coal			
Turining of succiplicat	2 – Educational Program Goal			
	s for a qualitatively new type of management, focused on managed			
-	ed management approaches and technologies, socially determined			
-	hip style of relations between local authorities, businesses, and the			
community.				
	3 – Educational Program Characteristics			
Subject area	Object of study: management of organizations and their divisions.			
	Learning objectives: training of specialists able to solve practical			
	problems and complex specialized tasks which are characterized by			
	complexity and uncertainty of conditions, in the field of			
	management of organizations and their divisions.			
	Theoretical content of the subject area: paradigms, laws,			
	regularities, principles, historical prerequisites of management			
	development; concepts of systemic, situational, adaptive,			
	anticipatory, anti-crisis, innovative, project management, etc.;			
	functions, methods, technologies and management solutions in			
	management. Methods, techniques and technologies: general			
	scientific and specific research methods (calculation-analytical,			
	economic-statistical, economic-mathematical, expert assessment,			
	factual, sociological, documentary, balanced, etc.); methods of			
	implementing the management function (marketing research			
	methods; methods of economic diagnostics; methods of forecasting			
	and planning; methods of designing organizational management			
	structures; methods of motivation; methods of control; methods of			
	evaluating social, organizational and economic efficiency in			
	management, etc.), management methods (administrative,			
	economic, socio-psychological, technological); technologies for			
	justifying management decisions (economic analysis, simulation			
	modeling, decision tree, etc.).			
	Tools and equipment: modern information and communication			
	equipment, information systems and software products used in			
	management.			
Educational				
Educational	Educational and professional, applied.			
program				
orientation				

Main focus of the educational program and specialization	The educational program is focused on training highly qualified specialists in municipal management who are endowed with a wide range of in-depth academic knowledge and practical skills necessary for solving complex specialized tasks of management activity in conditions of decentralization of power. <i>Key words:</i> management, municipal management, municipal governance, state authorities, local self-government, municipal power, regional management, community management, decentralization.
Features of the program	It is focused on comprehensive professional training of specialists in the field of municipal management. A wide range of optional professional-oriented disciplines that provide the possibility of in-depth specialization in various areas of management of municipal entities is available. A professionally oriented practical component (practical training, training at the Educational and Scientific Center of Business Simulation of SUTE) which ensures that students acquire practical skills in the analysis and forecasting of socio-economic processes, the development of plans, projects, programs, development strategies of municipal entities. Practical training at enterprises, institutions, organizations, state authorities and local self-government authorities.
4 – Grad	luates' suitability for employment and further learning
Suitability for employment	National Classifier of Ukraine: Classifier of Professions (SC 003: 2010)Code of CP / Professional job title according to DK 003:20101477Managers (administrators) liable for the selection, supply and work of personnel148Managers (administrators) in education, health care and social sphere1482Managers (administrators) in health care1483Managers (administrators) in the social sphere149Managers (administrators) in other types of economic activity1491Managers (administrators) in the housing and communal economy

149	2
	agers (administrators) in the field of culture, recreation and
spor	
149	
Mar	agers (administrators) of quality systems
149	
Mar	agers (administrators) of ecological systems
149	
Mai	nagers (administrators) of information security systems
149	6
Mai	nagers (administrators) liable for social and corporate
resp	onsibility
- ma	anager of administrative work;
- re	gional development manager;
- m	anager of quality systems;
- m	anager-administrator of a commercial enterprise;
- m	anager of logistics;
- H	R manager;
- le	ading specialist in state structures;
- sp	ecialist in strategic planning;
	alyst of strategic projects and programs;
- pı	iblic relations manager;
241	9.3 Civil service and local self-government professionals:
241	9.2
Spe 241	cialist in public procurement 9.2
Spe 241	cialist in economic modeling of ecological systems 9.2
	cialist in business efficiency
Pub	lic relations and press specialist
241 adm	9.5 inistrator (public and local self-government authorities);
241	-
con	sultant (in the apparatus of state authorities, local self-
	ernment);
241	9.3
assi	stant-consultant of the People's Deputy of Ukraine;
241	
adv	ser (public authorities, local self-government authorities);
241	9.3
	l service specialist (local self-government);
241	9.3

	aivil convice personnal encodelist
	civil service personnel specialist. International Standard Classification of Occupations 2008 (ISCO-08)
	<b>▲</b>
	Code Occupations (ISCO-08)
	1212 Human Resource Managers
	1213 Policy and Planning Managers
	1343 Aged Care Services Managers
	1344 Social Welfare Managers
	2422 Policy Administration Professionals
	2635 Social Work and Counseling Professionals
	3341 Office Supervisors
	3343 Administrative and Executive Secretaries
	3353 Government Social Benefits Officials
	3354 Government Licensing Officials
	3412 Social Work Associate Professionals
Further training	The possibility of studying according to the programs: NQF (National
	Qualification Framework) of Ukraine - 7th level, FQ-EHEA - second
	cycle, EQF-LLL - 7th level
	5 – Teaching and Assessment
Teaching and	Combination of problem-oriented learning and self-learning with the
learning	use of information and computer, collective and integrative learning
	technologies.
Assessment	Monitoring, written exams, defence of the final qualification work
	and attestation exam are conducted in accordance with the
	"Regulations on the Organization of the Educational Process". The
	assessment is carried out in accordance with the "Regulations on the
	Assessment of the Students' and Postgraduate Students' Results"
	6 – Program competencies
Integral competence	The ability to solve complex specialized tasks and practical problems,
(IC)	which are characterized by the complexity and uncertainty of conditions
	in the field of municipal management or in the learning process which
	involves the application of theories and methods of social and behavioural
	sciences.

General competencies (GC)1. The ability to realize the rights and obligations as a membe society, to realize the values of civil (democratic) society and need for its sustainable development, the rule of law, the rights freedoms of a person and a citizen in Ukraine. 2. The ability to preserve and multiply moral, cultural, scient values and multiply the achievements of society based on understanding of the history and patterns of development of subject area, its place in the general system of knowledge at nature and society as well as in the development of soci techniques and technologies, use different types and forms physical activity for active recreation and living a healthy life. 3. Ability to apply knowledge in practical situations. 5. Knowledge and understanding of the subject area understanding of professional activity. 6. Ability to communicate in the national language both orally an	
<ul> <li>need for its sustainable development, the rule of law, the rights freedoms of a person and a citizen in Ukraine.</li> <li>2. The ability to preserve and multiply moral, cultural, scient values and multiply the achievements of society based on understanding of the history and patterns of development of subject area, its place in the general system of knowledge at nature and society as well as in the development of soci techniques and technologies, use different types and forms physical activity for active recreation and living a healthy life.</li> <li>3. Ability to apply knowledge in practical situations.</li> <li>5. Knowledge and understanding of the subject area understanding of professional activity.</li> </ul>	
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<ul> <li>3. Ability to abstract thinking, analysis, synthesis.</li> <li>4. Ability to apply knowledge in practical situations.</li> <li>5. Knowledge and understanding of the subject area understanding of professional activity.</li> </ul>	of
<ul><li>4. Ability to apply knowledge in practical situations.</li><li>5. Knowledge and understanding of the subject area understanding of professional activity.</li></ul>	
5. Knowledge and understanding of the subject area understanding of professional activity.	
understanding of professional activity.	
	ind
6. Ability to communicate in the national language both orally an	
	l 1n
written form.	
7. Ability to communicate in a foreign language.	
8. Skills in using information and communication technologies.	
<ul><li>9. Ability to learn and master modern knowledge.</li><li>10. Ability to carry out research at the appropriate level</li></ul>	
11. Ability to adapt and act in a new situation.	
12. Ability to generate new ideas (creativity).	
13. Appreciation and respect for diversity and multiculturalism.	
14. Ability to work in an international context.	
15. Ability to act on the basis of ethical considerations (motives)	

Special	1. The ability to define and describe the characteristics of an organization.
(Professional)	2. The ability to analyse the results of an organization's activities, to
Competences (PC)	compare them with the factors influencing the external and internal
competences (1 C)	environment.
	3. The ability to determine the prospects of an organization's development.
	4. The ability to determine the functional areas of an organization and the
	interactions between them.
	5. The ability to manage an organization and its divisions through the
	implementation of management functions.
	6. The ability to act socially responsibly and consciously.
	7. Ability to choose and use modern management tools.
	8. Ability to plan the activities of an organization and manage time.
	9. Ability to work in a team and establish interpersonal interaction when
	solving professional tasks.
	10. Ability to evaluate the work performed, ensure its quality and motivate
	the organization's personnel.
	11. Ability to create and organize effective communications in the
	management process.
	12. The ability to analyse and structure the problems of an organization,
	to form reasonable solutions.
	13. Understand the principles and norms of law and use them in
	professional activities.
	14. Understand the principles of psychology and use them in professional
	activities.
	15. Ability to form and demonstrate leadership qualities and behavioural
	skills.
	16. Ability to diagnose problems of public and municipal management and
	develop management decisions and recommendations.
	17. The ability to carry out an interdisciplinary analysis of socio-economic
	phenomena and problems when developing strategies, programs and plans
	for municipal (regional) development.
	7 – Program Learning Outcomes (PLO)
	, Togram Dearning Outcomes (TDO)

	1. To know the rights and responsibilities as a member of society, to be
	aware of the values of civil society, the rule of law, the rights and
	freedoms of a person and a citizen in Ukraine.
	2. To preserve moral, cultural, scientific values and increase the
	achievements of society, to use various types and forms of physical
	activity to live a healthy life.
	3. Demonstrate knowledge of theories, methods and functions of
	management, modern concepts of leadership.
	4. Demonstrate skills in problem identification and justification of
	management decisions.
	5. Describe the content of the functional areas of an organization.
	6. Demonstrate the skills of searching, collecting and analyzing
	information, calculating indicators to justify management decisions.
	7. Demonstrate organizational design skills.
	8. Apply management methods to ensure the effectiveness of an
	organization's activities
	9. Demonstrate interaction, leadership, and teamwork skills
	*
	10. Have the skills to justify effective tools for motivating an
	organization's personnel.
	11. Demonstrate the skills in analysis of situation and communicate in
	various areas of the organization.
	12. Assess legal, social and economic consequences of an organization's
	functioning.
	13. Communicate orally and in written form in official and foreign
	languages.
	14. Identify the causes of stress, adapt yourself and team members to a
	stressful situation, find ways to neutralize it.
	15. Demonstrate the ability to act socially responsibly and socially
	conscious on the basis of ethical considerations (motives), respect for
	diversity and interculturality.
	16. Demonstrate the skills of individual work, flexible thinking,
	openness to new knowledge, be critical and self-critical.
	17. Carry out researches individually and/or in a group under the
	guidance of a leader.
	18. Diagnose problems of state and municipal management and develop
	management solutions and recommendations.
	19. Carry out an interdisciplinary analysis of socio-economic
	phenomena and problems when developing strategies, programs and
	plans for municipal (regional) development.
	8 – Resource support for program implementation
Staff	Doctors of Science, professors, Candidates of Science, associate
	professors who have experience in practical, scientific and pedagogical
	work participate in the teaching of educational disciplines in the
	compulsory and optional parts of the educational content.
	In order to improve their professional level, all scientific and pedagogical
	workers undergo an internship once every five years.
Matarial	and The basis of material and technical support consists of lecture halls with
Material a	anu i ne basis or materiar and technical support consists or recture name with

technical support	appropriate multimedia equipment, computer and specialized classrooms,
	laboratories of SUTE.
	Availability of social and household infrastructure of SUTE.
Information and	DTEU official website: https://knute.edu.ua/;
educational -	wireless Internet access points;
methodological	unlimited access to the Internet;
support	scientific library, reading rooms;
	virtual learning environment Moodle;
	corporate mail;
	syllabi and curricula;
	schedules of the educational process;
	educational and methodical complexes of disciplines;
	educational and professional programs of disciplines;
	didactic materials for individual and self-study work of students in
	disciplines;
	internship programs;
	methodical instructions for carrying out courseworks, graduation
	qualification works;
	criteria for assessment the level of training;
	packages of complex test papers.
	9 – Academic mobility
	It is provided on the basis of bilateral agreements between SUTE and
mobility	universities of Ukraine. Provisions on academic mobility have been
	developed.
International credit	The University has concluded agreements on cooperation between
mobility	SUTE and higher education institutions within which the partnership
	exchange and training of students is carried out. In addition,
	international academic mobility is carried out under Erasmus +
	International programs and projects, in particular with the following
	universities: Krakow University of Economics (Poland, Krakow),
	University of Szczecin (Poland, Szczecin), Audencia Business
	School (France, Nantes), University of Grenoble Alps (France,
	Grenoble), University of Paris Est Creteil (France, Paris), University
	of Central Lancashire (UK, Preston), University of Hohenheim
	(Germany, Stuttgart), Piraeus University of Applied Sciences
	(Greece, Piraeus), Kliment Ohridski University of Piraeus (Bulgaria,
	Sofia).
Training of	Foreign citizens are admitted to study under the terms of a contract
overseas students	
UTUBLAS SLUULIUS	1

### **3.2.** List of educational program components and their logical sequence.

	Components of the educational program (academic disciplines, placement)	Number of credits	
1	2	3	
	Compulsory components of EP (CC)		
CC 1.	Foreign Language for Professional Purposes	24	
CC 2.	Information Technologies in Professional Activity	6	
CC 3.	Science of Law	6	
CC 4.	Economic Theory	6	
CC 5.	Philosophy	6	
CC 6.	Commercial Law	6	
CC 7.	Economy of Ukraine	6	
CC 7.1	TP on Economy of Ukraine	_ 0	
CC 8.	Public Statistics	6	
CC 9.	Business Law	6	
CC 10.	Management	6	
CC 11.	Business Economics	6	
CC 12.	HR	6	
CC 13.	Administrative Management	6	
CC 14.	Municipal management	6	
CC 14.1	KR on Municipal Management	6	
CC 15	Municipal law	6	
CC 16.	Fundamentals of Cyber Security	6	
CC 17.	Smart Analytics	6	
CC 18.	City Management	6	
CC 19.	Public Finance	6	

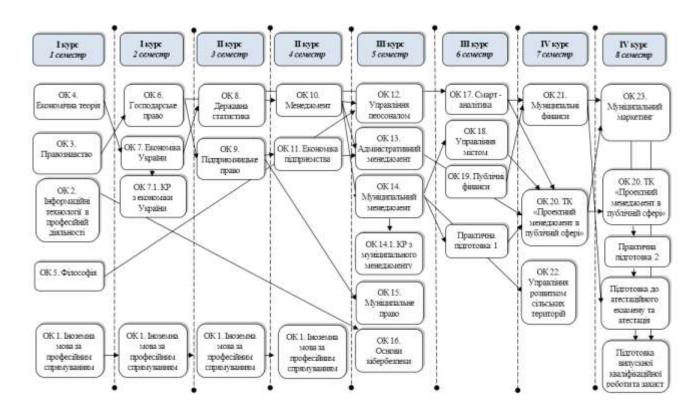
CC 20.	Training course "Project Management in the Public sphere"	9
CC 21.	Municipal Finance	6
CC 22.	Rural Development Management	6
CC 23.	Municipal Marketing	6
Total volume of compulsory components:		159
	<b>Optional components of EP (OC)</b>	
OC 1.	Agrarian Policy	6
OC 2.	Administrative Law	6
OC 3.	Administrative Proceedings	6
OC 4.	Administrative Services	6
OC 5.	Safety of Life	6
OC 6.	Budget System	6
OC 7.	Environmental Policy of the State	6
OC 8.	Budget Planning and Forecasting	6
OC 9.	Public Service	6
OC 10.	State Regulation of Economy	6
1	2	3
OC 11.	Foreign Policy of Ukraine	6
OC 12.	Economics of the Public Sector	6
OC 13.	Labor Economics and Social and Labor Relations	6
OC 14.	Electronic Governance	6
OC 15.	Information Wars	6
OC 16.	Team Building	6
OC 17.	Constitutional Right	6
OC 18.	Conflictology and Psychology of Business Communication	6

Total vo	lume of optional components:	60
OC 40.	Management of Tourist Destinations	6
OC 39.	Management of Public Procurement	6
OC 38.	Ukrainian Language (for professional purposes)	6
OC 37.	Labor Law	6
OC 36.	Startup Creation Technology	6
OC 35.	Social Responsibility of Business	6
OC 34.	Self-management	6
OC 33.	Management Psychology	6
OC 32.	Psychology of Leadership and Career	6
OC 31.	The Right to Social Security	6
OC 30.	Politology	6
OC 29.	Political Psychology	6
OC 28.	Organization of Public Relations	6
OC 27.	Public speaking	6
OC 26.	Local Initiatives	6
OC 25.	Interpersonal Communications	6
OC 24.	International Public Law	6
OC 23.	International Economic Activity of Ukraine	6
OC 22.	Logistics Management	6
OC 21.	Logic	6
OC 20.	Critical Thinking	6
OC 19.	Corporate Law	6

Practical training:	
Industrial Placement 1	6
Industrial Placement 2	6
Total volume of practical training	12
Attestation	
Preparation for attestation	3
Preparation of final qualifying work and its defense	6
Total	9
Total volume of optional components:	240

For all components of the educational program the form of final control is an exam

#### Structural and logical scheme of EP



#### **3.4.** Form of attestation of applicants for higher education

Attestation of applicants is carried out in the form of public defense of the final qualification work. Qualification work should involve solving a complex specialized task or practical problem in the field of management, which is

characterized by complexity and uncertainty of conditions, with the application of theories and methods of Economic Science.

There can be no academic plagiarism, falsification, or cheating in the qualification work.

The qualification work must be published on the official website of SUTE.

Compone: Competences	nts	CC 1.	CC 2.	CC 3.	CC 4.	CC 5.	CC 6.	CC 7.	CC 7.1	CC 8.	сс э.	CC 10.	CC 11.	CC 12.	CC13.	CC14.	CC14.1	CC 15.	CC 16.	CC 17.	CC 18.	CC 19.	CC 20.	CC 21.	CC 22.	CC 23.
	1			+			+				+							+							+	
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	13			+								+			+	+	+									
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cial ipo ita	1			+								+			+	+	+						+			
Special Compo nenta	2				+			+	+	+			+							+	+	+	+	+		

# **3.5.** Matrix of correspondence of program competences (GC and OC) to components of the educational program (CC)

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4									+	+	+	+	+	+						+			
5									+			+	+	+				+		+			
6		+							+			+	+	+									
7									+		+	+	+	+				+		+			
8									+	+	+	+	+	+			+			+			
9									+		+	+	+	+						+			
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13				 +				+							+							+	
14											+												
15											+									+			
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17			+		+	+							+	+			+	+	+	+	+		+

	Components		2	ŝ	4	5	9	.7	80	6	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40
C	competences	0C 1	00 2	003	00.4	8	9 00 6	00 7	00.8	6 0 0 0	)C 10	OC 11	0C 17	OC 13	OC 14	OC 15	OC 16	00 17	OC 18	OC 19	OC 20	0C 21	0C 22	0C 23	OC 24	0C 25	OC 26	0C 27	OC 28	0C 29	OC 30	0C 31	OC 32	OC 33	OC 34	OC 35	OC 36	0C 37	OC 38	OC 39	OC 40
	1	+	+	+	+	+		+		+		+						+		+				+	+				+		+	+			+						+
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	13	+						+		+									+										+							+					+

# **3.6.** Matrix of correspondence of program competences (GC and SC) to optional components of the educational program (OC)

	14																				+														
	15								+															+			+		+						
	1																								+						+			+	
	2					+		+		+		+			+				+	+					+						+				
	3							+																	+						+				
	4												+												+						+				
	5																				+				+						+				
	6	+			+		+				+											+				+									+
	7	+					+						+								+			+	+		+		+		+				+
	8							+					+		+									+	+		+		+		+			+	
	9								+				+				+							+	+	+	+		+	+	+				
	10												+												+						+				
	11				+												+				+				+	+				+	+		+	+	
	12		+	+				+						+	+	+		+			+		+		+			+			+			+	
	13		+	+	+											+		+					+					+				+			
ences	14												+				+							+		+	+		+	+					
Special Competences	15												+				+								+	+					+				
al Cor	16	+				+	+	+		+		+													+						+				+
Speci	17	+				+	+	+		+		+													+						+				+

Componen ts Program learning outcomes	CC 1.	CC 2.	CC 3.	CC 4.	CC 5.	CC 6.	CC 7.	CC 7.1	CC 8.	CC 9.	CC 10.	CC 11.	CC 12.	CC 13.	CC 14.	CC 14.1	CC15.	CC16.	CC 17.	CC 18.	CC 19.	CC 20.	CC 21.	CC 22.	CC 23.
1						+				+							+								
2					+																				
3											+		+	+	+	+				+		+		+	
4				+					+		+			+	+	+		+	+	+		+		+	+
5											+		+	+	+	+				+		+		+	
6		+					+	+	+		+			+	+	+		+	+		+	+	+		+
7											+			+	+	+				+		+		+	
8											+			+	+	+				+		+		+	
9											+		+	+	+	+						+			
10											+		+	+	+	+									
11											+		+	+	+	+						+			+

## 3.7. Matrix for providing program learning outcomes (PLO) with relevant compulsory components of the educational program

12					+			+	+	+		+	+	+	+				+			
13	+									+		+	+	+								
14										+	+	+	+	+								
15										+	+	+	+	+								
16				+				+		+		+	+	+					+			+
17		+						+		+		+	+	+		+			+			+
18						+	+						+	+		+	+	+	+	+	+	+
19			+			+	+						+	+		+	+	+	+	+	+	+

## **3.8.** Matrix for providing program learning outcomes (PLO) with relevant optional components of the educational program

Components																																								
Program Learning	0C1	0C 2	0C 3	0C 4	0C 5	0C 6	0C7	0C 8	0C 9	OC10	OC 11	OC 12	OC 13	OC 14	OC 15	OC 16	0C 17	OC 18	OC 19	OC 20	0C 21	0C 22	OC 23	OC 24	OC 25	OC 26	0C 27	OC 28	OC 29	OC 30	OC 31	OC 32	OC 33	OC 34	OC 35	OC 36	0C 37	OC 38	OC 39	OC 40
Outcomes																																								
1	+	+	+	+			+		+		+						+		+				+	+				+		+	+									+
2	+						+		+		+					+							+					+						+	+				+	+
3									+				+													+										+			+	
4	+				+		+	+			+				+					+	+	+	+			+							+			+				+
5													+									+				+										+				
6					+	+		+		+		+		+	+					+	+					+										+			+	
7								+																		+										+				
8	+						+															+				+										+				+
9													+												+	+		+	+	+		+				+				
10									+				+												+				+			+								
11				+									+					+								+		+								+				

12		+	+												+		+			+		+				+				+	+			
13				+				+						+		+							+	+								+	+	
14								+				+									+				+		+	+						
15	+			+		+				+		+							+		+			+	+		+							+
16										+						+			+			+						+		+				
17										+			+						+		+	+			+		+			+				
18	+				+	+	+		+		+											+								+				+
19	+				+	+	+		+		+											+								+				+